

## 2019-20 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 14 - Pinellas County

**Selection Criteria:**

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.10/hour and Entry Wage of \$12.29/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$23.68/hour and Entry Wage of \$15.10/hour

SOC Code†	HSHW††	Occupational Title†	Annual		FLDOE		In EFI Targeted Industry?	Data Source†††	
			Percent Growth	Annual Openings	2017 Hourly Wage Mean	2017 Hourly Wage Entry			Training Code
132011	HSHW	Accountants and Auditors	1.78	584	33.58	21.68	5	Yes	R
113011	HSHW	Administrative Services Managers	1.91	89	53.00	25.92	4	Yes	R
413011		Advertising Sales Agents	0.15	1,496	27.95	13.30	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	1.19	1,294	26.95	16.11	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.52	557	88.88	45.87	4	Yes	S
173011	HSHW	Architectural and Civil Drafters	1.38	733	24.37	16.33	3	Yes	S
274011		Audio and Video Equipment Technicians	1.84	638	19.22	12.61	4	Yes	S
493021		Automotive Body and Related Repairers	1.36	1,217	19.60	12.46	3	No	S
493023		Automotive Service Technicians and Mechanics	0.92	132	18.29	12.19	3	No	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.35	1,349	22.18	15.65	3	Yes	S
533022		Bus Drivers, School or Special Client	1.51	292	16.36	13.01	3	No	R
131199	HSHW	Business Operations Specialists, All Other	1.87	577	32.22	18.84	4	No	R
435011		Cargo and Freight Agents	1.60	677	21.18	13.04	3	Yes	S
472031		Carpenters	1.72	275	18.30	12.88	3	No	R
472051		Cement Masons and Concrete Finishers	2.07	1,794	17.44	12.53	3	No	S
351011		Chefs and Head Cooks	1.42	1,333	25.97	14.71	3	No	S
111011	HSHW	Chief Executives	0.45	91	91.48	37.59	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.61	142	29.31	19.09	3	Yes	R
532012	HSHW	Commercial Pilots	1.51	559	44.11	24.76	3	Yes	S
131041	HSHW	Compliance Officers	1.21	1,657	29.94	16.83	3	No	S
113021	HSHW	Computer and Information Systems Managers	1.81	80	64.54	39.49	5	Yes	R
151143	HSHW	Computer Network Architects	1.37	94	42.35	24.57	3	Yes	R
151152	HSHW	Computer Network Support Specialists	1.49	990	27.90	16.75	3	Yes	S
151121	HSHW	Computer Systems Analysts	1.43	97	38.78	23.73	4	Yes	R
151151	HSHW	Computer User Support Specialists	1.98	279	24.16	15.21	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.57	1,019	27.71	18.20	3	No	S
119021	HSHW	Construction Managers	1.63	110	40.32	25.43	4	No	R
131051	HSHW	Cost Estimators	1.76	94	29.01	18.33	4	No	R
151141	HSHW	Database Administrators	1.65	658	40.74	25.63	4	Yes	S
319091		Dental Assistants	2.70	157	18.87	14.04	3	Yes	R
292021	HSHW	Dental Hygienists	2.21	1,000	30.31	22.54	4	Yes	S
472111		Electricians	1.28	259	20.04	14.44	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.24	258	28.57	21.44	5	No	R
132051	HSHW	Financial Analysts	1.89	86	38.52	23.81	5	Yes	R
113031	HSHW	Financial Managers	2.84	150	67.07	35.45	5	Yes	R
332011	HSHW	Firefighters	1.21	118	24.11	17.78	3	No	R
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.89	283	29.32	19.35	4	No	R
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.65	2,043	18.90	12.51	3	No	S
371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.72	2,016	23.07	13.92	3	No	S
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.29	157	29.79	19.33	3	No	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.17	216	41.84	21.05	4	Yes	R
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.95	660	27.12	17.64	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	1.73	2,075	20.18	12.70	3	No	S
511011	HSHW	First-Line Supervisors of Production and Operating Workers	0.89	211	29.04	18.30	3	Yes	R
411011		First-Line Supervisors of Retail Sales Workers	0.74	640	21.17	13.85	3	No	R
531031	HSHW	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	1.29	1,392	25.39	15.24	3	Yes	S
119051		Food Service Managers	1.55	96	28.62	12.87	4	No	R
111021	HSHW	General and Operations Managers	1.60	484	58.54	26.49	4	Yes	R
472121		Glaziers	1.96	658	17.80	13.89	3	No	S
271024		Graphic Designers	0.94	104	22.67	14.62	4	Yes	R
292099		Health Technologists and Technicians, All Other	1.92	1,011	19.75	12.98	3	Yes	S
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.76	309	19.59	14.57	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.46	328	19.86	12.63	3	Yes	R
131071	HSHW	Human Resources Specialists	1.72	312	29.07	18.62	5	No	R
172112	HSHW	Industrial Engineers	1.84	95	34.36	20.98	5	Yes	R
499041		Industrial Machinery Mechanics	1.18	1,374	23.30	15.99	3	Yes	S
151122	HSHW	Information Security Analysts	3.22	553	41.33	26.32	3	Yes	S
413021	HSHW	Insurance Sales Agents	1.66	287	32.96	16.25	3	Yes	R
271025		Interior Designers	1.36	671	23.70	13.77	4	Yes	S
373011		Landscaping and Groundskeeping Workers	12.90	4,531	12.29	9.49	3	No	NR
292061		Licensed Practical and Licensed Vocational Nurses	1.98	328	20.87	16.97	3	Yes	R
533033		Light Truck or Delivery Services Drivers	1.16	6,980	16.66	10.46	3	Yes	S
434131		Loan Interviewers and Clerks	2.23	143	18.78	14.11	3	Yes	R
132072	HSHW	Loan Officers	2.03	134	37.18	20.95	4	Yes	R
514041		Machinists	0.73	123	19.64	14.31	3	Yes	R
131111	HSHW	Management Analysts	2.34	368	39.82	23.89	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	3.12	273	33.46	18.74	5	Yes	R
292012		Medical and Clinical Laboratory Technicians	1.95	656	24.78	15.07	4	Yes	S
292011		Medical and Clinical Laboratory Technologists	1.52	895	24.78	15.07	4	Yes	S
119111	HSHW	Medical and Health Services Managers	2.11	92	53.99	32.94	5	Yes	R
292071		Medical Records and Health Information Technicians	1.82	937	19.67	12.75	4	Yes	S
436013		Medical Secretaries	2.31	161	16.32	12.83	3	Yes	R
319094		Medical Transcriptionists	1.21	81	19.18	12.87	3	Yes	R
131121		Meeting, Convention, and Event Planners	1.84	1,102	22.66	13.72	4	No	S
252022	HSHW	Middle School Teachers, Except Special and Career/Technical Education	1.25	115	29.14	23.41	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.51	636	21.91	15.35	3	Yes	S

151142	HSHW	Network and Computer Systems Administrators	1.18	101	37.88	24.58	4	Yes	R
472073		Operating Engineers and Other Construction Equipment Operators	1.82	97	18.10	12.97	3	No	R
232011	HSHW	Paralegals and Legal Assistants	2.10	168	24.49	16.58	3	Yes	R
132052	HSHW	Personal Financial Advisors	1.78	103	46.57	18.32	5	Yes	R
312021	HSHW	Physical Therapist Assistants	3.42	939	30.15	23.70	4	Yes	S
472151		Pipelayers	1.38	666	19.14	13.62	3	No	S
472152		Plumbers, Pipefitters, and Steamfitters	1.68	212	21.49	14.87	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.16	172	26.87	20.18	3	No	R
435031		Police, Fire, and Ambulance Dispatchers	1.35	705	19.53	13.95	3	No	S
119141		Property, Real Estate, and Community Association Managers	1.72	229	26.29	13.97	4	No	R
273031	HSHW	Public Relations Specialists	1.53	88	29.89	19.54	5	Yes	R
131023	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.02	91	28.87	18.03	4	Yes	R
292034	HSHW	Radiologic Technologists	1.74	1,016	26.55	19.26	3	Yes	S
419021		Real Estate Brokers	1.27	765	35.04	14.50	3	No	S
419022		Real Estate Sales Agents	1.37	222	31.82	14.34	3	No	R
493092		Recreational Vehicle Service Technicians	1.49	141	17.34	10.01	3	No	S
291141	HSHW	Registered Nurses	1.58	783	32.21	24.31	4	Yes	R
291126	HSHW	Respiratory Therapists	2.60	735	27.58	22.61	4	Yes	S
112022	HSHW	Sales Managers	1.55	95	65.57	32.60	5	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.14	553	28.66	12.88	3	Yes	R
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.16	236	36.93	17.31	3	Yes	R
252031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	1.25	146	30.85	23.40	5	No	R
413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	1.12	190	37.68	17.47	5	Yes	R
492098		Security and Fire Alarm Systems Installers	1.52	867	20.40	14.48	3	No	S
472211		Sheet Metal Workers	1.49	1,087	18.70	13.19	3	No	S
151132	HSHW	Software Developers, Applications	3.13	262	44.06	26.24	4	Yes	R
151133	HSHW	Software Developers, Systems Software	1.49	113	45.75	27.56	5	Yes	R
472221		Structural Iron and Steel Workers	2.13	687	20.48	14.48	3	No	S
292055		Surgical Technologists	1.65	764	20.82	16.36	3	Yes	S
173031		Surveying and Mapping Technicians	1.51	733	19.30	13.37	3	Yes	S
253097		Teachers and Instructors, All Other, Except Substitute Teachers	1.78	98	24.41	14.75	5	No	R
499052	HSHW	Telecommunications Line Installers and Repairers	4.40	50	19.32	12.70	3	Yes	R
131151	HSHW	Training and Development Specialists	NR	NR	27.32	16.18	5	Yes	R
151134	HSHW	Web Developers	1.76	950	29.89	18.24	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	0.92	107	18.18	13.46	3	Yes	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.