

2019-20 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 14 - Pinellas County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.10/hour and Entry Wage of \$12.29/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.68/hour and Entry Wage of \$15.10/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††	Youth/WT Only
					Mean	Entry				
132011	HSHW	Accountants and Auditors	1.78	584	33.58	21.68	5	Yes	R	
113011	HSHW	Administrative Services Managers	1.91	89	53.00	25.92	4	Yes	R	
413011		Advertising Sales Agents	0.15	1,496	27.95	13.30	3	Yes	S	
493011	HSHW	Aircraft Mechanics and Service Technicians	1.19	1,294	26.95	16.11	3	Yes	S	
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.52	557	88.88	45.87	4	Yes	S	
173011	HSHW	Architectural and Civil Drafters	1.38	733	24.37	16.33	3	Yes	S	
274011		Audio and Video Equipment Technicians	1.84	638	19.22	12.61	4	Yes	S	
493021		Automotive Body and Related Repairers	1.36	1,217	19.60	12.46	3	No	S	
493023		Automotive Service Technicians and Mechanics	0.92	132	18.29	12.19	3	No	R	
433031		Bookkeeping, Accounting, and Auditing Clerks	0.48	792	18.19	12.74	4	Yes	R	Youth/WT
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.35	1,349	22.18	15.65	3	Yes	S	
533022		Bus Drivers, School or Special Client	1.51	292	16.36	13.01	3	No	R	
533021		Bus Drivers, Transit and Intercity	1.28	83	16.36	12.67	3	Yes	R	Youth/WT
131199	HSHW	Business Operations Specialists, All Other	1.87	577	32.22	18.84	4	No	R	
435011		Cargo and Freight Agents	1.60	677	21.18	13.04	3	Yes	S	
472031		Carpenters	1.72	275	18.30	12.88	3	No	R	
472051		Cement Masons and Concrete Finishers	2.07	1,794	17.44	12.53	3	No	S	
351011		Chefs and Head Cooks	1.42	1,333	25.97	14.71	3	No	S	
111011	HSHW	Chief Executives	0.45	91	91.48	37.59	5	Yes	R	
399011		Child Care Workers	1.25	8,947	10.76	9.15	3	No	S	Youth/WT
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.61	142	29.31	19.09	3	Yes	R	
532012	HSHW	Commercial Pilots	1.51	559	44.11	24.76	3	Yes	S	
131041	HSHW	Compliance Officers	1.21	1,657	29.94	16.83	3	No	S	
113021	HSHW	Computer and Information Systems Managers	1.81	80	64.54	39.49	5	Yes	R	
151143	HSHW	Computer Network Architects	1.37	94	42.35	24.57	3	Yes	R	
151152	HSHW	Computer Network Support Specialists	1.49	990	27.90	16.75	3	Yes	S	
151131	HSHW	Computer Programmers	-0.26	768	37.18	22.28	3	Yes	S	Youth/WT
151121	HSHW	Computer Systems Analysts	1.43	97	38.78	23.73	4	Yes	R	
151151	HSHW	Computer User Support Specialists	1.98	279	24.16	15.21	3	Yes	R	
474011	HSHW	Construction and Building Inspectors	1.57	1,019	27.71	18.20	3	No	S	
119021	HSHW	Construction Managers	1.63	110	40.32	25.43	4	No	R	
131051	HSHW	Cost Estimators	1.76	94	29.01	18.33	4	No	R	
434051		Customer Service Representatives	1.73	36,239	15.39	10.88	3	Yes	S	Youth/WT
151141	HSHW	Database Administrators	1.65	658	40.74	25.63	4	Yes	S	
319091		Dental Assistants	2.70	157	18.87	14.04	3	Yes	R	
292021	HSHW	Dental Hygienists	2.21	1,000	30.31	22.54	4	Yes	S	
472111		Electricians	1.28	259	20.04	14.44	3	No	R	
252021	HSHW	Elementary School Teachers, Except Special Education	1.24	258	28.57	21.44	5	No	R	
292041		Emergency Medical Technicians and Paramedics	3.05	31	16.80	11.39	4	Yes	R	Youth/WT
132051	HSHW	Financial Analysts	1.89	86	38.52	23.81	5	Yes	R	
113031	HSHW	Financial Managers	2.84	150	67.07	35.45	5	Yes	R	
332011	HSHW	Firefighters	1.21	118	24.11	17.78	3	No	R	
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.89	283	29.32	19.35	4	No	R	
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.65	2,043	18.90	12.51	3	No	S	
371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.72	2,016	23.07	13.92	3	No	S	
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.29	157	29.79	19.33	3	No	R	
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.17	216	41.84	21.05	4	Yes	R	
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.95	660	27.12	17.64	4	Yes	R	
391021		First-Line Supervisors of Personal Service Workers	1.73	2,075	20.18	12.70	3	No	S	
511011	HSHW	First-Line Supervisors of Production and Operating Workers	0.89	211	29.04	18.30	3	Yes	R	
411011		First-Line Supervisors of Retail Sales Workers	0.74	640	21.17	13.85	3	No	R	
531031	HSHW	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	1.29	1,392	25.39	15.24	3	Yes	S	
119051		Food Service Managers	1.55	96	28.62	12.87	4	No	R	
111021	HSHW	General and Operations Managers	1.60	484	58.54	26.49	4	Yes	R	
472121		Glaziers	1.96	658	17.80	13.89	3	No	S	
271024		Graphic Designers	0.94	104	22.67	14.62	4	Yes	R	
292099		Health Technologists and Technicians, All Other	1.92	1,011	19.75	12.98	3	Yes	S	
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.76	309	19.59	14.57	3	No	R	
533032		Heavy and Tractor-Trailer Truck Drivers	1.46	328	19.86	12.63	3	Yes	R	
311011		Home Health Aides	3.85	4,744	10.80	9.58	3	Yes	S	Youth/WT
131071	HSHW	Human Resources Specialists	1.72	312	29.07	18.62	5	No	R	
172112	HSHW	Industrial Engineers	1.84	95	34.36	20.98	5	Yes	R	
499041		Industrial Machinery Mechanics	1.18	1,374	23.30	15.99	3	Yes	S	
151122	HSHW	Information Security Analysts	3.22	553	41.33	26.32	3	Yes	S	
413021	HSHW	Insurance Sales Agents	1.66	287	32.96	16.25	3	Yes	R	
271025		Interior Designers	1.36	671	23.70	13.77	4	Yes	S	
373011		Landscaping and Groundskeeping Workers	12.90	4,531	12.29	9.49	3	No	NR	
292061		Licensed Practical and Licensed Vocational Nurses	1.98	328	20.87	16.97	3	Yes	R	
533033		Light Truck or Delivery Services Drivers	1.16	6,980	16.66	10.46	3	Yes	S	
434131		Loan Interviewers and Clerks	2.23	143	18.78	14.11	3	Yes	R	
132072	HSHW	Loan Officers	2.03	134	37.18	20.95	4	Yes	R	
514041		Machinists	0.73	123	19.64	14.31	3	Yes	R	
499071		Maintenance and Repair workers, General	1.44	10,322	17.00	11.61	3	No	S	Youth/WT
131111	HSHW	Management Analysts	2.34	368	39.82	23.89	5	Yes	R	
131161	HSHW	Market Research Analysts and Marketing Specialists	3.12	273	33.46	18.74	5	Yes	R	
292012		Medical and Clinical Laboratory Technicians	1.95	656	24.78	15.07	4	Yes	S	
292011		Medical and Clinical Laboratory Technologists	1.52	895	24.78	15.07	4	Yes	S	
119111	HSHW	Medical and Health Services Managers	2.11	92	53.99	32.94	5	Yes	R	
319092		Medical Assistants	3.77	460	15.42	12.37	3	Yes	R	Youth/WT
292071		Medical Records and Health Information Technicians	1.82	937	19.67	12.75	4	Yes	S	
436013		Medical Secretaries	2.31	161	16.32	12.83	3	Yes	R	
319094		Medical Transcriptionists	1.21	81	19.18	12.87	3	Yes	R	
131121		Meeting, Convention, and Event Planners	1.84	1,102	22.66	13.72	4	No	S	
252022	HSHW	Middle School Teachers, Except Special and Career/Technical Education	1.25	115	29.14	23.41	5	No	R	

493042		Mobile Heavy Equipment Mechanics, Except Engines	1.51	636	21.91	15.35	3	Yes	S	
151142	HSHW	Network and Computer Systems Administrators	1.18	101	37.88	24.58	4	Yes	R	
311014		Nursing Assistants	2.28	14,476	12.88	10.76	3	Yes	S	Youth/WT
472073		Operating Engineers and Other Construction Equipment Operators	1.82	97	18.10	12.97	3	No	R	
472141		Painters, Construction and Maintenance	1.77	183	18.31	12.95	3	No	R	Youth/WT
232011	HSHW	Paralegals and Legal Assistants	2.10	168	24.49	16.58	3	Yes	R	
132052	HSHW	Personal Financial Advisors	1.78	103	46.57	18.32	5	Yes	R	
292052		Pharmacy Technicians	1.24	43	14.88	11.86	3	No	R	Youth/WT
312021	HSHW	Physical Therapist Assistants	3.42	939	30.15	23.70	4	Yes	S	
472151		Pipelayers	1.38	666	19.14	13.62	3	No	S	
472152		Plumbers, Pipefitters, and Steamfitters	1.68	212	21.49	14.87	3	No	R	
333051	HSHW	Police and Sheriff's Patrol Officers	1.16	172	26.87	20.18	3	No	R	
435031		Police, Fire, and Ambulance Dispatchers	1.35	705	19.53	13.95	3	No	S	
119141		Property, Real Estate, and Community Association Managers	1.72	229	26.29	13.97	4	No	R	
273031	HSHW	Public Relations Specialists	1.53	88	29.89	19.54	5	Yes	R	
131023	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.02	91	28.87	18.03	4	Yes	R	
292034	HSHW	Radiologic Technologists	1.74	1,016	26.55	19.26	3	Yes	S	
419021		Real Estate Brokers	1.27	765	35.04	14.50	3	No	S	
419022		Real Estate Sales Agents	1.37	222	31.82	14.34	3	No	R	
493092		Recreational Vehicle Service Technicians	1.49	141	17.34	10.01	3	No	S	
291141	HSHW	Registered Nurses	1.58	783	32.21	24.31	4	Yes	R	
291126	HSHW	Respiratory Therapists	2.60	735	27.58	22.61	4	Yes	S	
112022	HSHW	Sales Managers	1.55	95	65.57	32.60	5	Yes	R	
414012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.14	553	28.66	12.88	3	Yes	R	
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.16	236	36.93	17.31	3	Yes	R	
252031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	1.25	146	30.85	23.40	5	No	R	
436014		Secretaries, Except Legal, Medical and Executive	1.12	22,778	16.52	11.44	3	Yes	S	Youth/WT
413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	1.12	190	37.68	17.47	5	Yes	R	
492098		Security and Fire Alarm Systems Installers	1.52	867	20.40	14.48	3	No	S	
472211		Sheet Metal Workers	1.49	1,087	18.70	13.19	3	No	S	
151132	HSHW	Software Developers, Applications	3.13	262	44.06	26.24	4	Yes	R	
151133	HSHW	Software Developers, Systems Software	1.49	113	45.75	27.56	5	Yes	R	
472221		Structural Iron and Steel Workers	2.13	687	20.48	14.48	3	No	S	
292055		Surgical Technologists	1.65	764	20.82	16.36	3	Yes	S	
173031		Surveying and Mapping Technicians	1.51	733	19.30	13.37	3	Yes	S	
259041		Teacher Assistants	1.24	250	15.65	12.49	3	No	R	Youth/WT
253097		Teachers and Instructors, All Other, Except Substitute Teachers	1.78	98	24.41	14.75	5	No	R	
499052	HSHW	Telecommunications Line Installers and Repairers	4.40	50	19.32	12.70	3	Yes	R	
131151	HSHW	Training and Development Specialists	NR	NR	27.32	16.18	5	Yes	R	
151134	HSHW	Web Developers	1.76	950	29.89	18.24	3	Yes	S	
514121		Welders, Cutters, Solderers, and Brazers	0.92	107	18.18	13.46	3	Yes	R	

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.