

2020-21 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 14 - Pinellas County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.07/hour and Entry Wage of \$12.26/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.63/hour and Entry Wage of \$15.07/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2018 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††	Youth/WT Only
					Mean	Entry				
13-2011	HSHW	Accountants and Auditors	1.39	567	33.85	21.58	5	Yes	R	
11-3011	HSHW	Administrative Services Managers	1.30	84	52.03	26.88	4	Yes	R	
41-3011		Advertising Sales Agents	0.65	139	23.61	12.37	3	Yes	R	
49-3011	HSHW	Aircraft Mechanics and Service Technicians	1.39	1,439	30.31	17.80	3	Yes	S	
53-2011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.47	585	90.58	47.57	4	Yes	S	
17-3011	HSHW	Architectural and Civil Drafters	1.38	733	24.37	16.33	3	Yes	S	
27-4011		Audio and Video Equipment Technicians	1.51	628	21.47	13.02	4	Yes	S	
49-3021		Automotive Body and Related Repairers	1.36	1,217	19.60	12.46	3	No	S	
49-3023		Automotive Service Technicians and Mechanics	0.15	1,994	19.39	12.10	1	No	R	
51-3011		Bakers	8.00	619	14.25	9.80	1	No	R	Youth/WT
43-3031		Bookkeeping, Accounting, and Auditing Clerks	0.05	760	19.75	13.48	4	Yes	R	
47-2021		Brickmasons and Blockmasons	1.54	882	18.61	12.70	3	No	S	
53-3021		Bus Drivers, Transit and Intercity	1.28	83	16.36	12.67	3	Yes	R	Youth/WT
53-3022		Bus Drivers, School	-1.00	931	13.78	10.52	1	Yes	R	
49-3031		Bus and Truck Mechanics and Diesel Engine Specialists	1.08	1,333	22.41	15.71	3	Yes	S	
13-1199	HSHW	Business Operations Specialists, All Other	1.50	559	32.38	18.28	4	Yes	R	
43-5011		Cargo and Freight Agents	1.60	677	21.18	13.04	3	Yes	S	
47-2031		Carpenters	0.88	264	19.70	14.15	3	Yes	R	
47-2051		Cement Masons and Concrete Finishers	1.66	1,827	17.64	12.77	3	Yes	S	
35-1011		Chefs and Head Cooks	1.39	1,341	25.17	13.36	3	Yes	S	
11-1011	HSHW	Chief Executives	0.03	87	89.21	33.36	5	Yes	R	
39-9011		Child Care Workers	5.70	3,478	11.10	8.90	1	No	R	Youth/WT
13-1031	HSHW	Claims Adjusters, Examiners, and Investigators	0.56	153	30.56	20.23	3	Yes	R	
53-2012	HSHW	Commercial Pilots	1.51	559	44.11	24.76	3	Yes	S	
21-1099		Community and Social Service Specialists, All Other	1.24	81	19.12	13.28	5	Yes	R	
13-1041	HSHW	Compliance Officers	1.15	1,674	30.72	16.98	3	Yes	S	
15-1143	HSHW	Computer Network Architects	1.35	95	47.65	29.16	3	Yes	R	
15-1152	HSHW	Computer Network Support Specialists	1.79	80	33.97	18.88	3	Yes	R	
15-1199	HSHW	Computer Occupations, All Other	1.57	982	37.93	20.73	3	Yes	S	
15-1131	HSHW	Computer Programmers	0.02	425	37.45	25.44	3	Yes	R	
15-1121	HSHW	Computer Systems Analysts	1.43	101	43.56	26.63	4	Yes	R	
15-1151	HSHW	Computer User Support Specialists	1.77	282	24.47	15.36	3	Yes	R	
47-4011	HSHW	Construction and Building Inspectors	1.35	1,007	28.29	18.94	3	Yes	S	
11-9021	HSHW	Construction Managers	0.89	103	41.06	24.62	4	Yes	R	
13-1051	HSHW	Cost Estimators	1.20	92	29.54	18.67	4	Yes	R	
43-4051		Customer Service Representatives	6.50	19,856	16.27	11.39	1	Yes	R	
15-1141	HSHW	Database Administrators	1.63	677	41.76	25.88	4	Yes	S	
31-9091		Dental Assistants	1.56	142	19.13	14.84	3	Yes	R	
29-2021	HSHW	Dental Hygienists	2.14	1,028	30.80	22.22	4	Yes	S	
29-2032	HSHW	Diagnostic Medical Sonographers	2.70	501	31.65	24.44	3	Yes	S	
21-2021		Directors, Religious Activities and Education	1.17	138	22.20	12.97	5	No	R	
47-2111		Electricians	1.08	265	20.64	14.70	3	Yes	R	
25-2021	HSHW	Elementary School Teachers, Except Special Education	0.12	212	28.12	19.28	5	No	R	
119161	HSHW	Emergency Management Directors	42.90	8	38.59	27.17	4	Yes	R	
29-2041		Emergency Medical Technicians and Paramedics	13.70	536	17.14	11.75	2	Yes	R	Youth/WT
17-3025	HSHW	Environmental Engineering Technicians	15.20	684	22.52	16.01	1	Yes	S	
13-2051	HSHW	Financial Analysts	1.60	88	38.23	22.61	5	Yes	R	
11-3031	HSHW	Financial Managers	2.40	145	67.66	36.08	5	Yes	R	
13-2099	HSHW	Financial Specialists, All Other	1.46	770	32.46	17.81	3	Yes	S	
33-2011		Firefighters	0.72	102	23.36	16.98	3	Yes	R	
47-1011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.14	272	29.27	19.31	4	Yes	R	
37-1011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.55	2,050	19.43	12.37	3	Yes	S	
37-1012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.64	2,022	23.08	14.35	3	Yes	S	
49-1011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	0.90	149	29.70	19.10	3	Yes	R	
41-1012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.75	205	38.29	20.26	4	Yes	R	
43-1011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.41	621	27.62	17.61	4	Yes	R	
39-1021		First-Line Supervisors of Personal Service Workers	1.16	104	19.35	12.39	3	Yes	R	
33-1012	HSHW	First-Line Supervisors/Managers of Police and Detectives	5.90	83	41.09	29.26	4	Yes	R	
51-1011	HSHW	First-Line Supervisors of Production and Operating Workers	0.38	198	30.11	18.90	3	Yes	R	
41-1011		First-Line Supervisors of Retail Sales Workers	0.34	601	22.54	14.14	3	Yes	R	
53-1031	HSHW	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	1.29	1,392	25.39	15.24	3	Yes	S	
11-9051		Food Service Managers	1.17	93	24.34	13.59	4	Yes	R	
19-4092	HSHW	Forensic Science Technicians	11.20	115	26.85	18.58	4	Yes	R	
11-1021	HSHW	General and Operations Managers	1.21	474	57.26	25.48	4	Yes	R	
47-2121		Glaziers	1.66	685	18.26	13.74	3	Yes	S	
27-1024	HSHW	Graphic Designers	0.73	105	23.74	15.15	4	Yes	R	
29-2099		Health Technologists and Technicians, All Other	1.76	1,005	20.54	13.38	3	Yes	S	
31-9099		Healthcare Support Workers, All Other	7.30	508	19.56	13.88	3	Yes	R	
49-9021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.54	314	20.72	14.14	3	Yes	R	
53-3032		Heavy and Tractor-Trailer Truck Drivers	0.36	308	20.02	12.61	3	Yes	R	
49-9098		Helpers—Installation, Maintenance, and Repair Workers	8.00	359	13.82	10.88	2	Yes	R	Youth/WT
31-1011		Home Health Aides	14.80	1,754	11.20	10.00	1	No	R	Youth/WT
13-1071	HSHW	Human Resources Specialists	1.35	306	29.48	18.95	5	Yes	R	
17-2112	HSHW	Industrial Engineers	1.51	89	37.04	22.96	5	Yes	R	
49-9041		Industrial Machinery Mechanics	1.08	1,381	23.10	15.49	3	Yes	S	
53-7051		Industrial Truck and Tractor Operators	0.77	2,744	17.53	12.35	3	Yes	S	
15-1122	HSHW	Information Security Analysts	3.36	578	44.21	27.96	3	Yes	S	
41-3021	HSHW	Insurance Sales Agents	1.29	305	30.35	15.27	3	Yes	R	
27-1025		Interior Designers	1.36	671	23.70	13.77	4	Yes	S	
31-3011		Landscaping and Groundskeeping Workers	5.60	3,954	13.33	10.37	2	No	R	Youth/WT
29-2061		Licensed Practical and Licensed Vocational Nurses	0.52	260	21.26	17.43	3	Yes	R	
43-4131		Loan Interviewers and Clerks	1.41	132	19.90	14.62	3	Yes	R	
13-2072	HSHW	Loan Officers	0.97	116	36.51	18.26	4	Yes	R	
51-4041		Machinists	0.19	114	19.99	14.75	3	Yes	R	

49-9071		Maintenance and Repair Workers	8.90	5,150	17.32	11.89	2	Yes	R	Youth/WT
13-1111	HSHW	Management Analysts	2.17	386	41.87	23.75	5	Yes	R	
11-9199	HSHW	Managers, All Other	1.07	197	46.34	26.55	4	Yes	R	
13-1161	HSHW	Market Research Analysts and Marketing Specialists	2.71	272	32.18	19.00	5	Yes	R	
29-2012		Medical and Clinical Laboratory Technicians	1.68	649	24.51	14.54	4	Yes	S	
29-2011		Medical and Clinical Laboratory Technologists	1.40	902	24.51	14.54	4	Yes	S	
11-9111	HSHW	Medical and Health Services Managers	1.19	82	53.86	29.96	5	Yes	R	
31-9092		Medical Assistants	2.44	387	15.43	12.55	3	Yes	R	
29-2071		Medical Records and Health Information Technicians	1.58	925	19.87	12.82	4	Yes	S	
43-6013		Medical Secretaries	1.42	144	16.05	12.30	3	Yes	R	
13-1121		Meeting, Convention, and Event Planners	1.66	1,083	23.53	14.14	4	Yes	S	
25-2022	HSHW	Middle School Teachers, Except Special and Career/Technical Education	0.11	93	26.24	20.77	5	No	R	
49-3042		Mobile Heavy Equipment Mechanics, Except Engines	1.51	636	21.91	15.35	3	Yes	S	
49-3051		Motorboat Mechanics	4.30	124	19.69	14.28	3	Yes	R	
15-1142	HSHW	Network and Computer Systems Administrators	0.95	99	39.07	25.19	4	Yes	R	
39-2021		Nonfarm Animal Caretakers	17.50	1,116	11.46	8.94	2	No	R	Youth/WT
31-1014		Nursing Assistants	5.30	7,512	13.41	11.13	1	Yes	R	Youth/WT
43-9061		Office Clerks, General	0.30	8,910	16.00	10.08	2	Yes	R	Youth/WT
47-2073		Operating Engineers and Other Construction Equipment Operators	1.07	90	18.58	13.65	3	Yes	R	
47-2141		Painters, Construction and Maintenance	0.98	169	21.31	15.82	3	Yes	R	Youth/WT
23-2011		Paralegals and Legal Assistants	2.03	164	23.56	16.56	3	Yes	R	
13-2052	HSHW	Personal Financial Advisors	1.46	105	47.27	21.63	5	Yes	R	
29-2052		Pharmacy Technicians	5.30	1,280	15.16	11.34	1	No	R	Youth/WT
31-9097		Phlebotomists	2.32	1,151	15.52	12.45	3	Yes	S	
31-2021	HSHW	Physical Therapist Assistants	2.97	917	29.64	22.61	4	Yes	S	
47-2151		Pipelayers	1.38	666	19.14	13.62	3	No	S	
47-2152		Plumbers, Pipefitters, and Steamfitters	1.49	216	20.98	14.40	3	Yes	R	
33-3051	HSHW	Police and Sheriff's Patrol Officers	0.71	151	29.85	20.46	3	No	R	
43-5031		Police, Fire, and Ambulance Dispatchers	1.35	705	19.53	13.95	3	No	S	
25-1199	HSHW	Postsecondary Teachers, All Other	1.40	1,864	29.54	17.19	4	No	S	
11-9141	HSHW	Property, Real Estate, and Community Association Managers	1.36	220	27.45	16.59	4	Yes	R	
27-3031	HSHW	Public Relations Specialists	0.99	84	29.47	18.41	5	Yes	R	
13-1023	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.02	91	28.87	18.03	4	Yes	R	
29-2034	HSHW	Radiologic Technologists	1.62	1,021	27.23	19.61	3	Yes	S	
41-9021		Real Estate Brokers	1.27	765	35.04	14.50	3	No	S	
41-9022	HSHW	Real Estate Sales Agents	0.99	217	29.15	15.10	3	Yes	R	
49-3092		Recreational Vehicle Service Technicians	7.80	1,150	17.74	10.45	1	Yes	R	
29-1141	HSHW	Registered Nurses	1.01	705	32.70	23.66	4	Yes	R	
29-1126	HSHW	Respiratory Therapists	2.65	755	27.86	22.76	4	Yes	S	
11-2022	HSHW	Sales Managers	1.06	91	65.24	30.19	5	Yes	R	
41-4012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	0.33	489	29.76	13.47	3	Yes	R	
41-4011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	0.72	227	41.22	17.50	3	Yes	R	
25-2031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	0.12	118	28.70	21.28	5	No	R	
43-6014		Secretaries, Except Legal, Medical, and Executive	-3.00	7,990	16.90	11.72	1	Yes	R	Youth/WT
41-3031	HSHW	Securities, Commodities, and Financial Services Sales Agents	0.67	181	43.08	17.80	5	Yes	R	
49-2098		Security and Fire Alarm Systems Installers	1.63	894	20.21	14.38	3	No	S	
47-2211		Sheet Metal Workers	1.32	1,110	19.28	13.54	3	Yes	S	
21-1093		Social and Human Service Assistants	0.74	80	16.26	12.58	3	Yes	R	
15-1132	HSHW	Software Developers, Applications	3.13	270	48.34	30.43	4	Yes	R	
15-1133	HSHW	Software Developers, Systems Software	1.88	129	48.46	31.13	5	Yes	R	
47-2221		Structural Iron and Steel Workers	1.72	702	21.10	14.52	3	Yes	S	
29-2055		Surgical Technologists	1.59	772	21.17	15.81	3	Yes	S	
17-3031		Surveying and Mapping Technicians	1.51	733	19.30	13.37	3	Yes	S	
25-9041		Teacher Assistants	3.50	1,803	13.32	10.24	1	Yes	S	Youth/WT
49-2022	HSHW	Telecommunications Equipment Installers and Repairers, Except Line Installers	0.00	1,740	25.09	16.84	3	Yes	S	
53-3033		Truck Drivers, Light or Delivery Services	5.40	2,499	16.80	9.80	2	Yes	R	
15-1134	HSHW	Web Developers	1.64	963	30.85	18.19	3	Yes	S	
51-4121		Welders, Cutters, Solderers, and Brazers	0.34	101	20.33	14.16	3	Yes	R	

*As approved by Workforce Solutions Committee on 6/30/2020. Scheduled for full board review on 7/15/2020.

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.