



2022-23 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 14 - Pinellas County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.13/hour and Entry Wage of \$12.31/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.73/hour and Entry Wage of \$15.13/hour

SOC Code†	HSHW††	Occupational Title‡	2020 Hourly Wage				FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			Annual Percent Growth	Annual Openings	Mean	Entry			
132011	HSHW	Accountants and Auditors	1.59	8,177	36.04	21.46	5	Yes	R
113010	HSHW	Administrative Services and Facilities Managers	1.86	1,634	45.03	24.82	5	Yes	R
493011	HSHW	Aircraft Mechanics and Service Technicians	2.86	1,509	32.76	19.73	3	Yes	S
119041		Architectural and Engineering Managers	4.10	15	73.25	76.43			S
274011		Audio and Video Equipment Technicians	3.63	932	24.00	14.18	4	No	S
493023		Automotive Service Technicians and Mechanics	1.02	4,922	21.09	12.71	3	No	R
433031		Bookkeeping, Accounting, and Auditing Clerks	0.52	11,538	20.36	13.81	4	Yes	R
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.63	1,356	24.01	16.64	3	Yes	S
152051		Business Intelligence Analysts	NR	NR	48.52	52.24			S
131199	HSHW	Business Operations Specialists, All Other	NR	NR	35.90	38.10		NR	S
131020	HSHW	Buyers and Purchasing Agents	0.33	2,324	31.36	18.98	4	Yes	R
535021	HSHW	Captains, Mates, and Pilots of Water Vessels	1.96	532	39.00	14.77	3	Yes	S
435011		Cargo and Freight Agents	1.63	826	21.40	14.08	3	Yes	S
472031		Carpenters	1.29	6,614	20.22	14.57	3	No	R
472051		Cement Masons and Concrete Finishers	1.06	1,579	19.14	14.26	3	No	S
351011		Chefs and Head Cooks	2.90	1,880	26.59	15.31	3	No	R
172051		Civil Engineers	8.20	25	42.33	45.91			S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.34	2,054	31.58	20.20	3	Yes	R
532012	HSHW	Commercial Pilots	2.00	538	60.80	24.50	3	Yes	S
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.94	688	27.61	18.52	4	Yes	S
131041	HSHW	Compliance Officers	1.48	2,245	33.00	17.49	3	Yes	R
113021	HSHW	Computer and Information Systems Managers	2.57	2,128	70.47	43.03	5	Yes	R
151231	HSHW	Computer Network Support Specialists	1.66	834	31.77	18.35	3	Yes	S
151299	HSHW	Computer Occupations, All Other	1.64	1,186	38.03	19.27	3	Yes	S
151211	HSHW	Computer Systems Analysts	2.13	2,676	42.29	25.33	4	Yes	R
151232		Computer User Support Specialists	2.13	4,313	24.89	15.43	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.25	1,208	29.39	18.84	3	Yes	S
119021	HSHW	Construction Managers	2.10	3,342	50.70	28.86	4	No	R
131051	HSHW	Cost Estimators	1.10	1,318	31.39	19.39	4	No	S
151245	HSHW	Database Administrators and Architects	2.38	725	46.29	26.88	4	Yes	S
319091		Dental Assistants	1.51	2,649	19.80	15.22	3	Yes	R
291292		Dental hygienists	11.20	16	37.41	39.12			S
292032	HSHW	Diagnostic Medical Sonographers	19.00	7	37.38	38.79			S
173023	HSHW	Electrical and Electronic Engineering Technologists and Technicians	1.78	731	28.99	17.65	4	Yes	S
472111		Electricians	1.91	5,609	22.06	15.51	3	No	R
292042		Emergency Medical Technicians	NR	NR	17.05	17.64			S
132051	HSHW	Financial Analysts	NR	NR	44.03	49.53		NR	S
132098	HSHW	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	1.86	2,229	36.70	20.72	3	Yes	R
113031	HSHW	Financial Managers	2.77	3,444	65.55	33.81	5	Yes	R
332011	HSHW	Firefighters	1.13	1,618	25.35	15.95	3	No	S
371012		First-Line Superv. Landscaping & Groundskeeping Workers	2.37	1,754	23.97	15.45	3	No	S
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.60	5,670	30.37	19.97	4	No	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.62	3,138	30.83	19.59	3	No	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	0.84	11,717	28.26	17.81	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	1.42	2,722	29.36	18.69	3	Yes	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.40	2,343	40.97	22.70	4	No	R
391098		First-Line Supervisors of Personal Service and Entertainment and Recreation Workers, Except Gambling Se	2.62	1,992	22.64	14.38	3	No	S
411011		First-Line Supervisors of Retail Sales Workers	0.88	10,637	22.76	14.22	3	No	R
531047	HSHW	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Super	1.75	2,868	27.03	16.93	3	Yes	R
531047		First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Super	5.80	62	26.37	28.16			S
119051		Food Service Managers	1.81	3,364	28.03	17.18	4	No	S
111021	HSHW	General and Operations Managers	1.92	14,755	51.80	23.11	4	Yes	R
271024		Graphic Designers	1.43	1,759	24.81	15.68	4	Yes	R
292099		Health Technologists and Technicians, All Other	NR	NR	21.98	23.67			S
319099		Healthcare Support Workers, All Other	10.50	14	18.14	19.56			S
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.48	3,701	21.85	15.26	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.34	12,116	20.74	13.91	3	No	S
113121		Human Resources Managers	9.20	15	60.69	65.67			S
131071	HSHW	Human Resources Specialists	1.74	4,239	29.54	18.50	5	Yes	R
172112	HSHW	Industrial Engineers	2.74	1,028	41.55	27.82	5	Yes	R
499041		Industrial Machinery Mechanics	2.37	1,585	24.71	16.39	3	Yes	S
113051		Industrial Production Managers	5.30	14	49.59	56.62			S
537051		Industrial Truck and Tractor Operators	1.22	3,260	18.48	13.27	3	Yes	R
151212	HSHW	Information Security Analysts	4.93	883	45.77	27.75	3	Yes	S
413021		Insurance Sales Agents	1.49	5,427	29.60	15.06	3	Yes	R
252012		Kindergarten Teacher	8.10	NR	NR	NR	5		S
292061		Licensed Practical and Licensed Vocational Nurses	1.72	4,214	22.45	18.33	3	Yes	R
132072	HSHW	Loan Officers	0.85	1,394	36.61	17.13	4	Yes	S
119081	HSHW	Lodging Managers	1.97	543	31.72	17.69	4	No	S
514041		Machinists	1.71	1,100	20.93	14.51	3	Yes	R
499071		Maintenance and Repair Workers, General	8.10	152	20.76	21.60			S
131111	HSHW	Management Analysts	2.47	7,009	40.46	20.29	5	Yes	R
119199	HSHW	Managers, All Other	NR	NR	59.93	62.36		NR	S
131161	HSHW	Market Research Analysts and Marketing Specialists	3.46	5,811	29.84	15.98	5	Yes	R

112021	HSHW	Marketing Managers	2.23	1,343	64.06	32.18	5	Yes	R
172141		Mechanical Engineers	7.00	20	45.82	46.64			S
292010		Medical and Clinical Laboratory Technologists and Technicians	1.67	1,607	25.47	15.07	4	Yes	R
119111	HSHW	Medical and Health Services Managers	NR	NR	48.72	57.61	5	Yes	R
319092		Medical Assistants	3.14	8,736	16.74	13.51	3	Yes	S
292098		Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other	1.70	2,227	21.04	14.20	3	Yes	R
292072		Medical Records Specialists	NR	NR	22.43	23.23			S
436013		Medical Secretaries	10.60	75	18.01	19.11			S
131121	HSHW	Meeting, Convention, and Event Planners	2.56	1,018	24.20	14.10	4	No	S
252022		Middle School Teacher	7.50	NR	NR	NR	5		S
119121		Natural Sciences Managers	5.80	6	66.30	75.05			S
151244	HSHW	Network and Computer Systems Administrators	1.76	1,513	39.71	25.41	4	Yes	R
311131		Nursing Assistants	8.30	187	14.57	15.99			S
472073		Operating Engineers/Construction Equipment Operators	1.32	2,593	20.44	14.77	3	No	R
472141		Painters, Construction and Maintenance	1.40	3,131	18.12	13.79	3	No	R
232011		Paralegals and Legal Assistants	1.95	3,937	25.10	16.95	3	Yes	R
132052	HSHW	Personal Financial Advisors	1.88	1,837	49.46	17.41	5	No	R
119198	HSHW	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Man	1.06	4,905	49.14	26.79	5	No	R
372021		Pest Control Workers	1.90	1,535	18.85	13.32	3	No	S
292052		Pharmacy Technicians	4.00	32	17.66	18.25			S
319097		Phlebotomists	2.86	1,116	16.68	13.36	3	Yes	S
312021	HSHW	Physical Therapist Assistants	3.82	1,121	30.28	21.23	4	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.49	3,412	21.92	15.59	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.10	3,295	30.13	20.83	3	No	R
251199	HSHW	Postsecondary Teachers, All Other	1.12	1,956	26.86	13.69	4	No	S
252011		Preschool Teacher	18.40	NR	NR	NR	4		S
131198	HSHW	Project Management Specialists and Business Operations Specialists, All Other	1.88	10,076	35.31	18.03	4	Yes	R
119141	HSHW	Property, Real Estate & Community Association Managers	1.34	3,134	29.99	17.14	4	No	R
292053		Psychiatric Technicians	12.80	NR	17.58	18.27	5		S
273031	HSHW	Public Relations Specialists	2.06	1,437	28.04	16.55	5	Yes	R
113061		Purchasing Managers	6.10	6	61.13	64.71			S
292034	HSHW	Radiologic Technologists	1.71	1,023	27.69	19.63	3	Yes	S
419021		Real Estate Brokers	1.65	754	32.12	14.88	3	No	S
419022	HSHW	Real Estate Sales Agents	1.63	4,521	29.39	11.93	3	No	R
291141	HSHW	Registered Nurses	1.54	12,883	33.42	25.51	4	Yes	R
291126	HSHW	Respiratory Therapists	2.92	685	28.91	24.43	4	Yes	S
112022	HSHW	Sales Managers	1.92	2,636	64.65	30.50	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg. Tech. & Sci. Prod.	1.49	2,439	44.18	18.61	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.19	9,272	31.64	14.78	3	Yes	R
252031		Secondary School Teacher	7.80	NR	NR	NR	5		S
436014		Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	-7.60	195	18.21	19.75			S
413031	HSHW	Securities and Financial Services Sales Agents	1.44	3,268	37.35	18.33	5	No	R
492098		Security and Fire Alarm Systems Installers	1.99	785	21.74	15.08	3	No	S
151256	HSHW	Software Developers and Software Quality Assurance Analysts and Testers	3.86	7,095	48.10	28.91	5	Yes	R
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	2.87	2,006	22.10	14.68	5	Yes	R
292055		Surgical Technologists	1.70	782	22.46	16.39	3	Yes	S
492022	HSHW	Telecommunications Equipment Installers and Repairers	1.04	2,280	27.56	18.44	3	No	R
433071		Tellers	-16.90	NR	17.46	16.79			S
472044		Tile and Marble Setters	2.53	771	18.88	14.33	3	No	S
113131		Training and Development Managers	10.70	4	57.76	61.92			S
131151		Training and Development Specialists	2.02	2,403	29.14	15.75	5	Yes	R
113071	HSHW	Transportation, Storage, and Distribution Managers	8.30	12	47.22	50.76		NR	S
151257	HSHW	Web Developers and Digital Interface Designers	2.35	803	32.55	18.24	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	1.68	1,746	21.04	15.19	3	Yes	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

Approved by the CareerSource Pinellas WDB Workforce Solutions Committee 6/23/22 Pending Board Approval 7/13/22