

2023-24 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 14 - Pinellas County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$16.72/hour and Entry Wage of \$13.59/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$26.19/hour and Entry Wage of \$16.72/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2021 Hourly Wage		FLDOE	In EFI	Data
			Percent Growth	Openings	Mean	Entry	Training Code	Targeted Industry?	
132011	HSHW	Accountants and Auditors	1.54	439	37.13	22.04	5	Yes	R
413011		Advertising Sales Agents	0.55	60	29.42	16.92	3	Yes	R
493011	HSHW	Aircraft Mechanics and Service Technicians	1.27	1424	31.28	19.87	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.18	665	111.83	63.62	4	Yes	S
173011	HSHW	Architectural and Civil Drafters	1.36	831	26.84	18.87	3	Yes	S
119041	HSHW	Architectural and Engineering Managers	1.76	723	70.33	46.08	5	Yes	S
274011		Audio and Video Technicians	2.49	1013	24.05	14.84	4	No	S
493021		Automotive Body and Related Repairers	0.31	49	23.15	16.5	3	No	R
493023		Automotive Service Technicians and Mechanics	0.33	5289	21.79	13.91	3	No	S
395011		Barbers	0.83	660	14.65	10.5*	3	No	S
194021		Biological Technicians	1.88	566	20.84	14.82	4	Yes	S
433031		Bookkeeping, Accounting, and Auditing Clerks	0.28	687	20.85	14.69	4	Yes	R
472021		Brickmasons and Blockmasons	0.79	41	20.43	16.45	3	No	R
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.25	1594	25.08	18.05	3	Yes	S
533052		Bus Drivers, Transit and Intercity	0.73	1327	20.76	14.27	3	No	S
131199	HSHW	Business Operations Specialists, All Other	3.00	3598	25.56	19.65	4	Yes	S
251011	HSHW	Business Teachers, Postsecondary	2.23	525	45.7	23.69	5	No	S
131020	HSHW	Buyers and Purchasing Agents	0.06	143	31.26	18.26	4	Yes	R
292031		Cardiovascular Technologists and Technicians	1.55	517	24.33	14.2	3	No	S
435011		Cargo and Freight Agents	1.38	1118	22.67	15.36	3	Yes	S
472031		Carpenters	1.03	345	20.53	15.68	3	No	R
472051		Cement Masons and Concrete Finishers	1.41	1658	19.2	14.09	3	No	S
351011	HSHW	Chefs and Head Cooks	1.31	104	27.58	17.81	3	No	R
111011	HSHW	Chief Executives	0.08	293	116.39	56.7	5	Yes	NR
172051	HSHW	Civil Engineers	1.67	1642	45.22	27.52	5	Yes	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.97	2094	31.45	20.39	3	Yes	S
212011		Clergy	1.42	85	22.41	14.82	5	No	R
292010		Clinical Laboratory Technologists and Technicians	1.13	125	24.41	15.09	4	Yes	R
532012	HSHW	Commercial Pilots	1.34	746	52.69	27.66	3	Yes	S
211094		Community Health Workers	1.59	880	23.25	16.28	5	Yes	S/R
211099		Community and Social Service Specialists, All Other	1.55	546	21.18	15.25	5	No	S
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.47	554	28.75	19.06	4	Yes	S
131041	HSHW	Compliance Officers	1.52	108	30.85	19.86	3	Yes	R
514012	HSHW	Computer Controlled (CNC) Mach. Tool Programmers, M & P	2.11	360	29.3	21.48	3	Yes	S
514011		Computer-Controlled Machine Tool Operators, M & P	0.00	14	20.31	15.3	3	Yes	R
113021	HSHW	Computer and Information Systems Managers	1.82	2248	70.34	44.67	5	Yes	R
151241	HSHW	Computer Network Architects	1.52	685	53.64	32.8	5	Yes	S
151231	HSHW	Computer Network Support Specialists	1.44	887	32.57	21.01	3	Yes	S
151299	HSHW	Computer Occupations, All Other	1.31	195	41.18	16.89	3	No	R
151211	HSHW	Computer Systems Analysts	1.10	137	43.52	29.92	4	Yes	R
151232	HSHW	Computer User Support Specialists	1.49	306	26.41	16.72	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.05	1468	30.12	19.06	3	Yes	S
119021	HSHW	Construction Managers	1.64	3377	49.89	28.74	4	No	R
352014		Cooks, Restaurant	3.23	1721	5.73	13.29	3	No	R
333012		Correctional Officers and Jailers	-0.44	90	28.56	18.74	3	No	R
131051	HSHW	Cost Estimators	0.90	1377	31.18	19.13	4	No	S
434051		Customer Service Representatives	0.60	4517	18.73	13.69	3	No	R
151141	HSHW	Database Administrators	0.81	720	49.3	30.82	4	Yes	S
319091		Dental Assistants	1.43	170	20.39	17.09	3	No	R
291292	HSHW	Dental Hygienists	1.87	1153	35.18	29.19	4	No	S
292032	HSHW	Diagnostic Medical Sonographers	2.45	614	34.27	26.98	3	No	S

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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2021 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
292051		Dietetic Technicians	1.95	25	14.69	11.3	3	No	R
212021		Directors, Religious Activities and Education	0.36	1770	23.09	14.09	5	No	S/R
472081		Drywall and Ceiling Tile Installers	1.10	788	19.61	14	3	No	S
119032	HSHW	Education Administrators, Kindergarten through Secondary	0.21	101	41.15	31.77	5	No	NR
119033	HSHW	Education Administrators, Postsecondary	1.42	1111	46.05	33.25	5	No	S
173023	HSHW	Electrical and Electronic Engineering Technologists and	1.42	782	29.33	19.14	4	Yes	S
172071	HSHW	Electrical Engineers	1.97	656	45.32	28.99	5	Yes	S
472111		Electricians	1.48	258	23.17	16.87	3	No	R
172072	HSHW	Electronics Engineers, Except Computer	1.69	519	50.3	35.33	5	Yes	S
492094	HSHW	Electronics Repairers, Commercial and Industrial Equip.	0.63	10	25.2	19.55	3	Yes	R
252021	HSHW	Elementary School Teachers, Except Special Education	0.12	185	33.87	24.21	5	No	R
292041		Emergency Medical Technicians and Paramedics	2.58	153	17.75	13.62	4	Yes	R
172199	HSHW	Engineers, All Other	1.32	693	49.99	26.74	5	Yes	S
173029		Engineering Technicians, Except Drafters, All Other	1.16	36	32.05	17.63	4	No	R
194091		Environmental Science and Protection Technicians,	2.28	45	19.19	13.52	3	No	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	-1.28	214	28.52	19.56	3	Yes	R
119013	HSHW	Farmers, Ranchers, and Other Agricultural Managers	0.10	5002	44.56	22.53	4	No	S
132098	HSHW	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	1.43	189	49.86	29.88	3	Yes	R
132051	HSHW	Financial Analysts	0.86	2690	43.51	27.31	5	Yes	S/R
113031	HSHW	Financial Managers	2.27	220	63.67	32.15	5	Yes	R
132099	HSHW	Financial Specialists, All Other	1.18	253	30.21	17.83	3	Yes	R
332011	HSHW	Firefighters	0.63	1626	25.71	16.59	3	No	S
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.38	256	31.86	21.98	4	No	R
351012		First-Line Supervisors of Food Preparation and Serving Workers	4.77	759	18.19	19.06	N/A	N/A	NR
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.83	2885	19.74	13.88	3	No	S
371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.74	1982	23.81	16.38	3	No	S
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.16	137	29.96	20.30	3	No	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.04	2634	43.82	23.51	4	No	R
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.48	11899	29.35	18.86	4	Yes	R
391098		First-Line Supervisors of Personal Service and Entertainment and Recreation Workers, Except Gambling Services	1.48	1420	27.14	15.99	3	Yes	S/R
511011	HSHW	First-Line Supervisors of Production and Operating Workers	0.80	214	29.81	19.01	3	Yes	R
411011		First-Line Supervisors of Retail Sales Workers	0.02	10845	22.39	14.19	3	No	R
531047	HSHW	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1.46	4152	26.27	16.95	3	Yes	S
119051	HSHW	Food Service Managers	0.88	289	34.85	19.61	4	No	R
194092		Forensic Science Technicians	1.33	29	27.75	19.55	3	No	R
111021	HSHW	General and Operations Managers	1.92	14755	51.80	1.92	4	Yes	R
472121		Glaziers	2.24	869	20.39	15.29	3	No	S
271024		Graphic Designers	0.70	1716	25.83	16.87	4	Yes	S
395012		Hairdressers, Hairstylists, and Cosmetologists	1.38	343	17.46	11.05	3	No	R
292099		Health Technologists and Technicians, All Other	2.05	174	22.14	16.08	3	Yes	R

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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2021 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.11	202	22.91	16.70	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	0.31	302	20.62	14.60	3	No	S
311011		Home Health Aides	2.89	71170	13.80	11.17	3	Yes	S/R
434161		Human Resources Assistants, Exc. Payroll	0.04	65	20.85	15.72	3	Yes	R
113121	HSHW	Human Resources Managers	1.35	766	56.98	34.83	5	Yes	S
131071	HSHW	Human Resources Specialists	1.54	255	30.31	19.40	5	Yes	R
172112	HSHW	Industrial Engineers	2.36	1025	44.86	30.14	5	Yes	S
499041	HSHW	Industrial Machinery Mechanics	2.15	1828	26.07	18.12	3	Yes	S
537051		Industrial Truck and Tractor Operators	1.83	4759	19.30	14.88	3	Yes	S
151212	HSHW	Information Security Analysts	4.14	1047	49.44	30.80	3	Yes	S
519061		Inspectors, Testers, Sorters, Samplers, and Weighers	5.67	248	17.66	20.17	N/A	N/A	NR
472131		Insulation Workers, Floor, Ceiling, and Wall	0.38	310	20.94	15.42	3	No	S/R
413021		Insurance Sales Agents	1.06	5238	28.19	14.47	3	Yes	S
132053	HSHW	Insurance Underwriters	0.35	76	34.10	21.91	3	Yes	R
271025		Interior Designers	0.65	63	28.89	16.98	4	Yes	R
273091		Interpreters and Translators	2.76	10	N/A	N/A	4	Yes	S
252012	HSHW	Kindergarten Teachers, Except Special Education	1.20	979	28.39	19.71	5	No	S
292061		Licensed Practical and Licensed Vocational Nurses	1.79	316	23.21	19.43	3	Yes	R
533033		Light Truck Drivers	3.29	449	16.65	16.92	N/A	N/A	NR
434131		Loan Interviewers and Clerks	0.26	146	23.37	17.29	4	Yes	R
132072	HSHW	Loan Officers	0.19	1467	35.86	17.27	4	Yes	S
119081	HSHW	Lodging Managers	0.40	35	45.01	22.20	3	Yes	R
131081	HSHW	Logisticians	1.47	932	33.32	20.00	5	Yes	S
514041		Machinists	1.36	1125	22.14	15.46	3	Yes	S
499071		Maintenance and Repair Workers, General	4.03	707	17.16	18.29	N/A	N/A	NR
131111	HSHW	Management Analysts	1.64	511	42.48	24.26	5	Yes	R
119199	HSHW	Managers, All Other	0.60	11310	64.94	34.78	4	Yes	S/R
395092		Manicurists and Pedicurists	2.24	2660	16.29	12.11	3	No	S/R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.54	389	33.45	19.34	5	Yes	R
112021	HSHW	Marketing Managers	1.54	1463	72.48	36.91	5	Yes	S
319011		Massage Therapists	2.35	171	24.96	17.11	3	Yes	R
173027		Mechanical Engineering Technicians	1.64	10	29.70	23.92	4	No	R
172141	HSHW	Mechanical Engineers	1.65	55	40.52	27.14	5	Yes	S
119111	HSHW	Medical and Health Services Managers	3.52	193	52.13	28.37	5	No	R
319092		Medical Assistants	1.24	519	16.83	13.97	3	No	S
292098		Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other	2.01	207	61.80	48.57	3	Yes	S/R
319093		Medical Equipment Preparers	2.50	30	19.33	15.64	3	No	R
499062		Medical Equipment Repairers	1.49	569	24.55	15.53	3	Yes	S
292071		Medical Records and Health Information Technicians	6.60	1490	23.44	16.24	4	Yes	S/R
436013		Medical Secretaries and Administrative Assistants	0.90	186	17.16	13.65	3	No	R
131121		Meeting, Convention, and Event Planners	1.80	1150	25.39	15.27	4	Yes	S
514199		Metal and Plastic Machine Workers, all other	0.31	382	18.44	13.90	2	Yes	R
252022	HSHW	Middle School Teachers, Except Special and Career/Technical Education	0.14	81	26.58	19.04	5	No	R
499044		Millwrights	0.52	380	27.34	21.99	3	No	S/R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.10	937	24.11	17.19	3	Yes	S
493051		Motorboat Mechanics and Service Technicians	1.12	507	24.18	15.78	3	Yes	S
151244	HSHW	Network and Computer Systems Administrators	0.81	82	39.61	24.95	4	Yes	R
292033		Nuclear Medicine Technologists	1.65	6.25	40.68	35.43	4	No	R
311014		Nursing Assistants	1.95	831	16.72	13.77	3	Yes	R
312011	HSHW	Occupational Therapy Assistants	3.36	588	31.43	24.74	4	No	S
439061		Office Clerks, General	1.87	1308	17.06	17.52	N/A	N/A	NR

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					Mean	Entry			
472073		Operating Engineers and Other Construction Equipment Operators	0.96	2869	21.27	15.72	3	No	S
519083		Ophthalmic Laboratory Technicians	0.37	280	16.11	13.93	3	No	S/R
292081		Opticians, Dispensing	0.21	14	24.13	16.26	4	Yes	R
472141		Painters, Construction and Maintenance	0.95	3163	18.62	14.28	3	No	S
232011		Paralegals and Legal Assistants	1.98	258	25.65	19.41	3	Yes	R
311015		Patient Care Technicians (Orderlies)	0.47	750	14.71	12.05	3	Yes	S
132052	HSHW	Personal Financial Advisors	0.57	1939	50.42	20.04	5	No	S
119198	HSHW	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	1.33	328	34.80	23.05	3	No	S/R
372021		Pest Control Workers	1.36	1557	18.60	13.66	3	No	S
292052		Pharmacy Technicians	1.15	149	17.10	13.81	3	No	R
319097		Phlebotomists	3.60	81	N/A	N/A	3	No	NR
312021	HSHW	Physical Therapist Assistants	3.82	1121	30.28	3.82	4	Yes	S
291071	HSHW	Physician Assistants	3.99	837	50.39	28.97	5	No	S
472151		Pipelayers	0.64	34	19.71	16.54	3	Yes	R
472152		Plumbers, Pipefitters, and Steamfitters	1.40	153	23.47	16.96	3	No	R
333051	HSHW	Police and Sheriff/Patrol Officers	0.88	202	30.67	24.21	3	No	R
251199	HSHW	Postsecondary Teachers, All Other	1.47	2167	33.81	19.75	4	No	S
252011		Preschool Teachers, Except Special Education	2.23	198	14.69	11.17	4	No	R
272012	HSHW	Producers and Directors	1.81	774	34.98	18.61	5	Yes	S
131082	HSHW	Project Management Specialists	4.29	314	37.46	42.33	N/A	N/A	NR
131198	HSHW	Project Management Specialists and Business Operations Specialists, All Other	1.36	1289	46.05	28.18	3	Yes	R
119141	HSHW	Property, Real Estate, and Community Association Managers	1.35	248	28.69	16.85	4	No	R
292053		Psychiatric Technicians	2.34	56	17.67	13.80	3	Yes	R
273031	HSHW	Public Relations Specialists	1.70	86	29.27	18.04	5	Yes	R
292034	HSHW	Radiologic Technologists and Technicians	1.39	1359	28.64	20.96	3	No	S
419021		Real Estate Brokers	0.57	1210	35.83	19.94	5	No	S/R
419022		Real Estate Sales Agents	1.15	436	27.94	15.27	5	No	R
291141	HSHW	Registered Nurses	1.45	810	35.54	27.00	4	No	R
291126	HSHW	Respiratory Therapists	3.03	742	29.37	24.46	4	No	S
472181		Roofers	2.35	3616	19.63	14.17	3	No	S
112022	HSHW	Sales Managers	1.37	2575	61.04	30.43	5	Yes	S
413091	HSHW	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	3.25	676	22.28	28.55	N/A	N/A	NR
414012	HSHW	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	0.54	424	33.46	17.58	3	Yes	R
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.05	2619	43.77	21.11	3	Yes	S
436014		Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1.70	646	17.21	17.58	N/A	N/A	NR
252031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	0.20	190	29.62	19.59	5	No	NR
413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	0.22	168	35.06	17.70	5	No	R
492098		Security and Fire Alarm Systems Installers	2.00	687	22.90	16.23	3	No	S
472211		Sheet Metal Workers	1.43	1016	21.68	15.24	3	Yes	S
339032		Security Guards	2.03	1157	14.99	11.73	3	No	R
395094		Skincare Specialists	2.14	63	19.87	14.32	3	No	R
151252		Software Developers	7.74	515.25	45.20	46.81	N/A	N/A	NR
151256	HSHW	Software Developers and Software Quality Assurance Analysts and Testers	2.99	1439	45.03	27.57	3	Yes	R
151133	HSHW	Software Developers, Systems Software	2.60	14340	53.20	33.49	5	Yes	S/R



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472231		Solar Photovoltaic Installers	2.72	250	20.85	17.08*	3	No	S
252052	HSHW	Special Education Teachers, Kindergarten and Elementary School	1.22	615	30.63	19.78	5	No	S
472221		Structural Iron and Steel Workers	0.43	750	21.55	16.74	3	No	S/R
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	2.37	2200	24.04	15.52	5	No	S
292055		Surgical Technologists	1.63	755	23.10	17.60	3	No	S
173031		Surveying and Mapping Technicians	1.65	717	20.52	14.73	3	Yes	S
253099		Teachers and Instructors, All Other	0.51	243	22.08	22.43	N/A	N/A	NR
259041		Teacher Assistants	0.50	15370	12.02	11.00	3	No	S
492022		Telecommunications Equipment Installers and Repairers, Except Line Installers	0.95	322	N/A	N/A	3	No	NR
499052		Telecommunications Line Installers and Repairers	1.04	98	N/A	N/A	3	No	NR
472044		Tile and Stone Setters	2.06	777	20.23	14.53	3	No	S
232093		Title Examiners, Abstractors, and Searchers	0.50	106	26.56	17.93	3	Yes	R
131151	HSHW	Training and Development Specialists	1.87	170	30.54	19.01	5	Yes	R
113071	HSHW	Transportation, Storage, and Distribution Managers	0.85	16	46.73	24.88	4	Yes	S
292056		Veterinary Technologists and Technicians	4.41	136	18.27	14.18	4	Yes	R
251194	HSHW	Vocational Education Teachers, Postsecondary	0.18	1020	26.55	17.08	4	Yes	S/R
518031		Water and Wastewater Treatment Plant and System Operators	1.00	62	22.54	21.05	N/A	N/A	NR
151254	HSHW	Web Developers	3.03	1100	29.79	22.97	3	Yes	S
151257	HSHW	Web Developers and Digital Interface Designers	1.80	126	40.58	24.43	5	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	1.03	148	20.45	15.54	3	Yes	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.